

Introduction to Mach Aviation

MACH
AVIATION





ABOUT MACH AVIATION

Mach Aviation provides a specialized range of Jet & Helicopter Purchase, Sale and Consulting services to meet the needs of both high net worth individuals and corporate clients globally. Our clients also include Governments, Financial Institutions and Family Trust Offices as we not only provide the very best advice, we also have the in-house expertise to execute every aspect of a clients aviation project.

We are based in Ireland; a location which is renowned as a centre of excellence in aviation and is known for being one of the most tax efficient business locations in the world.

Mach is a global company whose reputation is synonymous with integrity, specialist abilities and diligence. Our team comprises internationally respected aviation business professionals, high time pilots and engineering experts who have all held key roles in the industry. Our confidential Consulting services optimise opportunities for cost reduction, revenue generation and tax efficient ownership structures. Put simply, our advice is based on accurate knowledge and actual experience you can trust.

AIRCRAFT PURCHASE SERVICE

Whether considering a single or multiple aircraft purchase our confidential advance consultation service is an absolutely vital resource. By securing expert advice in advance, clients have the opportunity to avoid expensive errors in planning that can lead to a burdensome experience of aircraft ownership.

Our 60+ years experience allows us to offer a superior service which includes:

- Mission Analysis and valuations of new and used aircraft options
- Provision of performance and operating cost analysis
- Resale value projections
- Used aircraft flying history and maintenance evaluations
- Advice on ownership structures and taxation issues
- Oversee and advise on Letters of offer/direct negotiations with sellers
- Organise pre purchase inspections and test flights
- Oversee and negotiate Aircraft Purchase Agreements
- Organise insurance, supervise delivery, acceptance, registration and introduction to service
- Negotiate discounted rates on insurance, hangarage, operation, maintenance and power by the hour contracts
- Organise pilots, crew and ground staff if needed

AIRCRAFT SALES SERVICE

When considering the sale of single or multiple aircraft our sales service provides practical advice directly relevant to the sale of your aircraft. Should you wish to keep the sale of your aircraft confidential we can sell just as effectively off market, protecting your privacy while still delivering on price requirements.

With a combined experience of 60+ years in the business we have a global network of aviation contacts who we buy and sell aircraft through regularly. Our sales service includes:

- Valuation of your aircraft
- Analysis of market including competing aircraft currently for sale
- Global marketing campaign which includes accessing our confidential network of aviation contacts who we buy and sell aircraft through regularly.
- Letter of offer evaluation and negotiations with buyers on your behalf
- Co-ordinate/attend pre-purchase inspections
- Aircraft Purchase Agreements and management of all aspects of contractual matters
- De-registration
- Arrange delivery and ensure smooth ownership transfer

CONSULTING SERVICE

Our consultation service optimises opportunities for revenue generation and allows for the most tax efficient aircraft ownership structures to be utilised. Our approach is designed to ensure your aviation assets are performing for you on every level; not only from the time of purchase but well into the future.

We are also very experienced in finding solutions for existing issues such as distressed aviation assets or struggling operations. Our team can work within short lead times to target safety issues, time and finance inefficiencies and advise on regulation compliance.

Our team are not simply advisors, they are also experienced in taking the necessary actions to implement solutions. Our tailored consulting services include:

- Aviation/Fleet Analysis
- Asset Evaluation
- Regulation Compliance
- Ownership Structures
- Strategic Planning
- Direct Negotiations with Manufacturers
- Asset Revenue Generation
- Aircraft Model Expertise/Comparisons
- Import/Export & Regulatory Procedure Advice



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